

**Delaware Division of Professional Regulation**

**Printed : 4/25/2019 4:19 PM EST**

**Real Estate Education Committee  
05/02/2019 09:30 AM**

861 Silver Lake Blvd., Cannon Building  
Second Floor Conference Room A  
Dover, DE 19904

Posted: 4/25/2019 AW



CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE 203  
DOVER, DELAWARE 19904-2467

**STATE OF DELAWARE**

**REAL ESTATE COMMISSION  
REAL ESTATE EDUCATION  
COMMITTEE**

TELEPHONE: (302) 744-4500

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WEBSITE: [DPR.DELAWARE.GOV](http://DPR.DELAWARE.GOV)

EMAIL: [CUSTOMERSERVICE.DPR@STATE.DE.US](mailto:CUSTOMERSERVICE.DPR@STATE.DE.US)

**AGENDA**

(Amended items are noted with an asterisk\*)

**I. Call to Order**

**II. Review and Approval of Minutes - April 4, 2019**

**III. Unfinished Business**

**IV. New Business**

- A. Update from Commission
- B. Review of Course Provider Application(s)
  - 1. Ward & Taylor, LLC
    - a. New Disclosure Forms-What You Need to Know - Module 3 or 5 - 3 Hours
  - 2. The CE Shop, Inc.
    - a. Assistance Animals and Fair Housing - Module 1 - 4 Hours
    - b. Marketing, Advertising & Social Media Compliance-Module 7 - 3 Hours
  - 3. Century 21 Gold Key Realty
    - a. The Agreement of Sale - Module 3 - 3 hours
    - b. Procuring Cause and Conflict Resolution - Module 4 - 3 Hours
    - c. Legislative Update - Module 5 - 3 Hours
    - d. Practical Tips for Modern Agents - Module 6 - 3 Hours
    - e. Photography for Real Estate Marketing - Module 7 - 3 Hours
  - 4. Association of Realtors School
    - a. Successfully Engaging Today's Internet Consumer - Module 7 - 3 Hours
    - b. Ethics in Real Estate - Module 2 - 3 Hours

c. Real Estate Negotiation Expert (Rene) - Module 6 & 7 - 6 Hours

C. Review of Instructor Application(s)

1. Kacee Benson - New Instructor
2. Christopher Emmert - New Instructor
3. Craig Aleman - New Instructor
4. Collena Hope - Pre-Licensing Real Estate Sales Course

**V. Correspondence**

**VI. Other Business before the Committee (For Discussion Only)**

**VII. Public Comment**

**VIII. Next Meeting - June 6, 2019**

**IX. Adjournment**

**Please Take Note:** To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**